



SME training report

**Workshop on Procurement Guidelines in
Emergency Situations for Micro, Small, & Medium,
Enterprises in Gombe State**

**Ministry of Finance
Gombe:Ministry of**

September 29, 2020



September 30, 2020

Our Ref: MFL/GSG/01/A24

The Executive Governor
Gombe state
Gombe state Secretariat, Gombe.

Attention: Mr. Mohammed Magaji
Commissioner for Finance & Economic Development
Gombe State Government
Gombe state.

Dear Sir,

INTERIM COMPLETION REPORT

Please find attached the interim report of the just concluded Workshop on Procurement Guidelines in Emergency Situations for Micro, Small, & Medium, Enterprises in Gombe State.

A comprehensive report would be forwarded to your office within the period of a week from the submission of this interim report.

Sir, it has been a pleasure working with the state government on this project.

Please be assured of our highest regards and commitment.

Faithfully yours,

For: Microflex Limited



Olufemi Tobi Akinyemi
Managing Director/C.E.O

PROJECT DESCRIPTION

In line with the need to strengthen the capacity of Micro, Small, & Medium, Enterprises on Procurement Processes in emergency situations, The Ministry of Finance and Economic Development in conjunction with the Gombe state Bureau for Public Procurement organized a 4-day capacity building and sensitization workshop for her entrepreneurs.

The program which took place at the Gombe state International hotel between the 26th and 29th of September, 2020 had in attendance a total of 194 (One hundred and Ninety-four) participants that cut across various sectors of the economy was declared opened by the Honorable Commissioner for Finance and Economic Development, in the person of Alhaji Muhammed Magaji. Other dignitaries in attendance were the Director for Treasury Malam Aminu Yuguda, the chairman board of Inland revenue services Abubakar Inuwa Tata, the director of procurement Mr. James, the Director General Procurement, and a host of others.

Present at the event were Farmers, Tailors, Traders, Contractors, Teachers, Caterers, Printers, Auto electricians, Rice millers, Carpenters, and so many players in other sectors of the economy.

OBJECTIVES OF THE WORKSHOP

The objectives of the workshop are as follows:

- To provide awareness on the Gombe state government's planned support for MSMEs in the state as a result of the COVID-19 pandemic
- To strengthen the capacity of entrepreneurs in Gombe state on the procurement processes of the state bureau of public procurement during emergency situations
- To create awareness on the available channels of support from the Gombe state government to MSMEs operating in the state
- To improve on interactions between the government and MSMEs in Gombe state

ABOUT MICROFLEX LIMITED

Microflex limited is a full-fledged, Business Development Services and Training company, with major focus on developing the Small and Medium scale Enterprises sector of the Nigerian economy. She is registered in Nigeria by the corporate affairs commission to engage in activities such as Business Development Services, Management Consultancy, Trainings, and other related services.

OUR EXPERIENCE

Our experience cuts across several sectors – We have been engaged by both private and government owned institutions to deliver bespoke training and consultancy services over the years, with our most recent engagement by the North East Development Commission to Establish and Train selected youths of the region on capacity development.

OUR TRAINING METHODOLOGY

In meeting the objectives of this program, we utilized a two-pronged approach to ensure that participants get the best possible benefits of the workshop.

- An instructor led delivery method was utilized in taking participants through the sessions on introduction to the public procurement procedures of the Gombe state government in emergency situations
 - The instructors further dug down into the identified challenges of MSMEs in order to get them abreast of recent support channels of the Gombe state government for MSMEs in the state
- We also adopted a participant-centered approach in line with putting the facilitators in a better position to identify existing areas of weakness and strengths common to the participants; such areas that the state government might need to intervene in, to develop the capabilities of her MSMEs. The approach gave room for Microflex limited to familiarize with the challenges of

MSMEs in Gombe state and thus enable her provide proper guidance in the course of discussions.

DISCUSSIONS AND TRAINING ACTIVITIES

On completion of the instructor led sessions, participants were divided into groups; with each group made of participants from diverse sectors. The goal of the syndicate groups was to enable us have first-hand feel of the experience of participants in conducting their businesses in the state, and to demonstrate their understanding of the gains of the workshop.

Some of the questions asked by the Syndicate groups during the participant centered sessions were:

- What are the major challenges faced by MSMEs in Gombe state
- What has been the factors affecting the ability of MSMEs to transact business with the Gombe state government

IDENTIFIED CHALLENGES AND FACTORS AFFECTING MSMEs IN GOMBE STATE

While these factors and challenges are not unique to Gombe state, the underlisted were however unanimously chorused as being overwhelming:

1. Lack of access to capital
2. None existence of state sponsored grants
3. The need for state sponsored workshops and trainings on business development/management best practices for MSMEs in Gombe state
4. Insecurity
5. Not so friendly government policies especially on taxation and price control
6. Lack of basic business enabling infrastructure such as good road network, electricity, business incubation centres and government sponsored social safety-net programs for MSMEs in Gombe state

RECOMMENDATIONS PUT FORWARD BY PARTICIPANTS

1. Participants would want the Gombe state government to find ways to subsidize business dealings with the CAC such as the cost of registering their companies and business names
2. The participants suggested that the state government should sponsor initiatives that would provide grants and low interest rate funds to MSMEs in the state
3. The government should organize periodic workshops, seminars and trainings to help them keep abreast of developments globally
4. Provision of tax incentives to MSMEs in the state.

CONCLUSIONS

The program came to a successful closure on the 29th of September, 2020 at about 4pm.

The closing ceremony was performed by the representative of the commissioner for Finance and Economic Development in the person of malam Kabiru Tsoho who is also the DG Debt Management Office for Gombe state, and the Permanent secretary Budget, planning and donor coordination Malam Jalo Ibrahim Ali.

The participants lauded the efforts of the state government for organizing such a program, and pray that the government would consider organizing more MSME centered activities in the state.

EVENTS IN PHOTOS











S/n	Name	Mname	Lname	Phone	Email
1	Abdoul		Katika	8038566450	Abdoulkatika187@gmail.com
2	Abdullahi		Ibrahim	7037193118	Abdulwahabibrahim16@gmail.com
3	Abdullahi	Isah	Bima	7081453353	
4	Abdullahi	Muhammad	Yahuza	8034855287	abdullahmuhd056@gmail.com
5	Abdullahi	Abdulkadir	Yelwa	8038334476	
6	Abdulmalik		Isa	7065685847	Abdulmalikisa@gmail.com
7	Abdulrahman		Muhammad	8149392797	Abdulrahmanmuhd8170@gmail.com
8	Abdurrahman		Sani	8039317555	atiskee@gmail.com
9	Abubakar	Umar	Usman	7030579051	Abubakarumarusan32@gmail.com
10	Abubakar		Umar	7065448530	abubakarumarmoy@gmail.com
11	Abubakar		Zakari	7068195065	Abubakarzakari108@gmail.com
12	Abubakar		Usman	8036302874	Augombe10@gmail.com
13	Abubakar		Mohammed	8037181323	abubakarmohammed1280@gmail.com
14	Abubakar		Muazu	8038081039	ampantami20@gmail.com
15	Abubakar		Hamma'adama	8067567354	
16	Abubakar	Muhammad	Al-amin	8165561834	
17	Abubakar		Umar	9022138148	
18	Adamu	Mohammed	Hamza	7063461657	
19	Adamu	Muhammad	Yerima	7068820572	Adamumuhammadyerima@gmail.com
20	Adamu	Uba	Usman	8036052987	Adamuuba22@gmail
21	Adamu		Ibrahim	8167157111	Alhajiadamu35@gmail.com
22	Adamu		Jibrin	9036941043	adamujibrin1046@gmail.com
23	Adamu	Tanimu	Umar	9039231586	Adampopkid@gmail.com
24	Agbo	Stephen	Ewenyi	8069698294	agbostephene@gmail.com
25	Ahmad		Idris	8135389960	
26	Ahmad	Muhammad	Abubakar	8136810258	ummulfadli2258@gmail.com
27	Aisha		Adamu	8036092120	Aishaadamu184@gmail.com
28	Aishat	Salisu	Malumfashi	8165264435	
29	Aishatu	Ahmad	Nafada	7030897822	Aishatuahmadnafada@gmail.com
30	Aishatu	Bappah	Aliyu	8033891231	Aishatubappahaliyu@gmail.com
31	Aishatu	Sa'idu	Muhammad	8035679195	Eamanrestaurant@yahoo.com
32	Aishatu	Yerima	Imam	8035977231	Aishayerima730@gmail.com
33	Aishatu	Muhammad	Manga	8109252245	
34	Aishatu		Abubakar	9027997367	Ayshmhar@gmail.com
35	Alhaji	Munkailu	Bala	8036280321	Alhajimunkailubala@gmail.com
36	Ali	Yakubu	Ahmad	8030717505	Aliahmaduyakubu@gmail.com
37	Aliyu	A.	Aliyu	7064311000	Aliyuadamu7700@gmail.com
38	Aliyu	Abba	Gana	8034530452	Aliyuabbagana@gmail.com
39	Amdo		Melah	7063937299	Balaamdo@gmail.com
40	Amina		Sanni	7058636761	
41	Amina	Ahmad	Abba	8036210102	Aminaahmedabba@gmail.com

42	Aminu		Ibrahim	8064432431	
43	Aminu		Ladan	8065768044	excellentguidacademy57@gmail.com
44	Aniya	Francis	Umaru	8033157617	
45	Auwal		Umar	8030801609	auwalumar178@gmail.com
46	Awal	Usman	Tabacco	7039602100	
47	Awalu		Abdullahi	8069066912	
48	Bashir	Abba	Abdullahi	8031818980	Basheerabba2000@gmail.com
49	Bashir	Kamaluddeen	Mohammed	8036857652	Rahmaniyyaimpexsynergy@gmail.com
50	Bello		Babangida	7065547979	aljambawi385@gmail.com
51	Bilal		Ibrahim	7068244877	Bnbello85@gmail.com
52	Blessing	Opene	Charles	7033315591	Tinaopene@gmail.com
53	Danladi		Danburam	803662924	danburamd75@yahoo.com
54	Euphemia	Yunana	Karago	8138177778	
55	Fadimatu		Dauda	7089310727	fadimatuz@gmail.com
56	Faisal		Abdullahi	7039896847	Faisallyabdullahi25111991@gmail.com
57	Fatima	M.	Yahaya	7037163451	Ashtymah@gmail.com
58	Fatima	Abba	Gana	7069140970	Fatimaabbagana82@yahoo.com
59	Fatima		Abdulkarim	8025568012	Fatimaabdulkareem26@gmail.com
60	Fatima		Muazu	8036235652	Fatimamuazu86@gmail.com
61	Fatima	Ibrahim	Idris	8036869412	
62	Fatima		Abubakar	8068218022	
63	Fatima		Danladi	8069771199	
64	Florence		Emman	7036544686	Florenceemman6466@gmail.com
65	Grace	Habila	Mishel	7065831397	Gracemishel70@gmail.com
66	Hadiza		Hamman	7032832908	Hammanhadiza17@gmail.com
67	Hadiza		Aliyu	7067746223	Hadizaaliyu17@gmail.com
68	Hafsat	Hamman	Degri	8038141608	Hafsatdegrimm3@gmail.com
69	Hajara	Muhammad	Hajima	7061315758	Hajaramuhammadhajimai@gmail.com
70	Hanove		Joel	7036120424	
71	Haruna	Nuhu	Babayye	7038535548	Babayye88@gmail.com
72	Haruna		Abdullahi	8032379230	Yanoyaya31@gmail.com
73	Hashim		Ilyas	7030169924	hashimilyas68@gmail.com
74	Hassan		Malami	7061562119	Hassancastro077@gmail.com
75	Hassan		Yunusa	7067170484	Hassanyunusa008@gmail.com
76	Hassan	Usman	Abare	8023776799	Qumbiiznillahi@gmail.com
77	Hassan	Usman	Abare	8032508185	Kantinkwari@gmail.com
78	Hassana		Waziri	7034896567	
79	Hauwa		Ibrahim	7032112777	Hausib20@gmail.com

80	Hauwa	Isa	Waziri	8034264479	
81	Husaina		Usman	7039502641	Husainausmann@gmail.com
82	Ibrahim		Yaya	7037901170	
83	Ibrahim		Jibrin	8016507862	
84	Ibrahim	Umar	Muhammad	8036368878	
85	Ibrahim		Ahmed	8060233995	Ahmedfahad076@gmail.com
86	Ibrahim		Musa	8062551890	
87	Ibrahim		Ali	8153360075	
88	Idris		Ibrahim	7089802148	Khalzeecement@gmail.com
89	Imrana	Yahaya	Umar	8032509585	Imrana202@yahoo.com
90	Indo		Ali	8064714521	Indoali173@gmail.com
91	Isa	Ibrahim	Adamu	9069052593	
92	Isah	Abdullahi	Mahdi	7064804499	Isahabdullahimahdi@gmail.com
93	Isah		Abubakar	8061191932	isaabubakar1982@gmail.com
94	Ishiyaku		Aliyu	7039632456	Aliyuishiyaku20@gmail.com
95	Isiyaku	Muhammad	Zakari	9028962220	alyusrahmodelacademy@gmail.com
96	Ismail		Aliyu	8142635077	ismailaliyyu@gmail.com
97	Istifanus	Solomon	Yarangis	7061526302	
98	Jafar		Adamu	7063936164	Jafaradamu8@gmail.com
99	Jamila	Dahiru	Yuguda	8030508966	dahirujamila2015@gmail.com
100	Jamila		Adamu	8033662627	Jamila10756@gmail.com
101	Jibrin	Yahaya	Umar	7035517629	Jyahayaumar@gmail.com
102	Jimoh		Abdulhakim	8069081251	
103	Joseph	Abdullahi	Mayafi	8136507604	mayafimodelacademy@gmail.com
104	Kehinde		Aderemi-anjorin	7036677175	Kenruf2018@gmail.com
105	Khadija	Yahaya	Babadidi	8080282843	Khadijayahayababadidi@gmail.com
106	Khadija		Murtala	9068876703	Maleekhamurtala@gmail.com
107	Khadijat		Abubakar	9036352839	
108	Khalifa	A	Umar	7083930379	
109	Lami		Adamu	8036422559	Baladstores@gmail.com
110	Lubabatu		Ahmad	7068194863	Ahmadlubabatu52@gmail.com
111	Mariam	Umar	Ashariff	7030171077	Fashionpiemshariff@gmail.com
112	Mariya		Abdulhamid	8167990999	
113	Maryam		Bashir	7038152414	
114	Maryam	G	Misal	8032759093	
115	Maryam		Ibrahim	8166633419	lbmaryam304@gmail.com
116	Maryam		Usman	9068093929	Maryamusman78@gmail.com
117	Meshak	Abdullahi	Miyeti	8166172900	

118	Mijinyawa		Garba	8069717489	Mijinyawagarba02@gmail.com
119	Mohammed	Sabitu	Inuwa	7036696706	Babadidisabitu@gmail.com
120	Mohammed	Abubakar	Ahmed	8031109394	mohammedabubakarahmad3110@gmail.com
121	Mohammed	Bello	Umar	8036117138	Dallatungamji@gmail.com
122	Mohammed		Umar	8069386271	Mohammedumarnrs1@gmail.com
123	Moses		Nnadi	8036388780	
124	Muham	Auwal	Salisu	7066684926	cityinternationalsch@gmail.com
125	Muhammad	Adamu	Bomala	7030615824	Anwarhaifan@gmail.com
126	Muhammad		Rabi'u	8025178750	
127	Muhammad		Hamza	8032630047	Kyadawa66@gmail.com
128	Muhammad		Bajoga	8033199482	Maibajogafarmgate@gmail.com
129	Muhammad	Hadi	Musa	8037181519	
130	Muhammad		Auwal	8038044848	Auwalg20@gmail.com
131	Muhammad	Usman	Sale	8062659930	
132	Muhammad	Mahmud	Aliyu	8064113839	
133	Muhammad	Sani	Ahmad	8065251366	hamdancollege212@gmail.com
134	Muhammad	Ahmad	Adam	8143523882	sibawaihimuhammad@gmail.com
135	Muhammad		Yawale	8164747708	
136	Muktar	Muhammad	Ahmad	8033985874	
137	Murjanatu	Muhammad	Sajo	7036596496	
138	Musa	Hassan	Dukku	7039074907	
139	Musa	Usman	Abubakar	7062610594	Musausman6261@gmail.com
140	Musa	Muhammad	Abdullahi	7066385900	alhikmamodelschool@gmail.com
141	Musa	Malami	Imam	8028711238	Musaimam78@gmail.com
142	Musa		Haruna	8036934312	
143	Musa	Al-ilazin	Ahmad	8037977128	
144	Mustapha		Ahmad	7066432412	Mustaphaahmadsyagi@gmail.com
145	Mustapha	Adamu	Ladan	8038848683	
146	Mustapha		Abubakar	8069645365	Mwakili75@gmail.com
147	Mustapha	Adamu	Ladan		
148	Nabil	Babayo	Abdullahi	8056405580	Nabilbabayo@gmail.com
149	Nafisa		Hussaini	8033110924	Nafisahusainik@gmail.com
150	Nafiu	Moh'd	Ibrahim	7063376400	
151	Nakaatu	Yakubu	Suleiman	8109398354	Nakaatuyakubusuleiman@gmail.com
152	Nasiru		Saadu	8030437079	Aluyanasiru@gmail.com
153	Noro	Anointing	Pam	8165353428	Noroanointing@gmail.com
154	Nyapson		Melchisedec	8137339944	Melchilegion1@gmail.com
155	Oyewole	Sunday	Oyetunde	8038253532	Soeez2002@gmail.com

156	Rabiatu		Ahmad	7068210811	
157	Ramatu	Johnson	Gatama	7067636668	
158	Rashida	Umar	Bappah	7069704721	Rashidaumar15@gmail.com
159	Salamatu		Haruna	8101807466	Mubarakaharuna08108@gmail.com
160	Salihu	Abdulmajid	Jauro	7089273777	Abdulmajeedserlyhu@gmail.com
161	Sarah	Samuel	Pam	7038605999	Pamsarah430@gmail.com
162	Shamsu		Muazu	8030628428	Shamsumuazu003@gmil.com
163	Shehu	Samuel	Skyari	8039580535	
164	Sulaiman		Aliyu	7068500667	Aliyu22@gmail.com
165	Sulaiman	Ibrahim	J	8038589134	Suleiyj@gmail.com
166	Tahir	Muhammad	Yarima	7030311517	Tahiryarima1039@gmail.com
167	Tida		Jibrin	9036055983	
168	Umar	Haruna	Yusuf	7063111212	Umarharunagombe@gmail.com
169	Umar	Ibrahim	Muh'd	8030619775	
170	Umar	Murtala	J	8035822985	ujmurtala1@gmail.com
171	Umar	Aliyu	Jaafar	8036246009	Umaraliyujafar@gmail.com
172	Umar	Abubakar	Dauda	8068232570	Abubakarumardaud@gmail.com
173	Umar		Ya'u	8133663631	
174	Umar		Shuaibu	9071712699	Jewellibrarianship@gmail.com
175	Ummukulthum		Hamad	8033530977	
176	Usman		Shuaibu	7085212361	khawtharintegratedacademy2017@gmail.com
177	Usman		Abdullahi	8032357471	abdullahiu@gmail.com
178	Usman	Abubakar	Yahya	8038748354	abubakaryahayausman1@gmail.com
179	Uwaifo	Timothy	Easy	8036471260	timuwa@yahoo.com
180	Uwani		Umar	8032985726	Uwaniumar1960@gmail.com
181	Yahaya		Gidado	8027811416	Yahayagidado40@gmail.com
182	Yahaya		Zakari	8037642565	
183	Yayaji		Abdullahi	7031904043	Yamafpoultryfarm@gmail.com
184	Yusuf	Zarma	Habu	7065686088	Yusufzarma27@gmail.com
185	Yusuf		Sale	8022647382	yusufsaleh1481@gmail.com
186	Zainab		Saidu	7062123408	Zainabsaidu86@gmail.com
187	Zainab	Aliyu	Abubakar	8033777137	Zainabaliyu12@yahoo.com
188	Zainab		Hammaadama	8035506196	Hammaadamazainab@gmail.com
189	Ahmed	Adamu	Manga	8060916036	adamumanga89@yahoo.com
190	Adada		Haruna	7066487209	Adamaharuna25@yahoo.com
191	Godwin		Thawamdai	7061252205	bobini916@gmail.com
192	Hajjagana		Ahmed	8036998787	